

1H 2022 Consolidated Results

Agenda

Highlights	3
1H 2022 Results	7
Closing Remarks	16
Annexes	19





Main achievements

STRATEGY



- 2021-2025 Industrial Plan Update
- Construction activities and authorization processes well on track

INTERNATIONAL



 Latin America deconsolidation process in line with planned milestones

PEOPLE



- Tyrrhenian Lab project
- Terna Academy

ESG



Inclusion in the main sustainability indexes

SHAREHOLDERS REMUNERATION



 19.29 € cents/share, paid in June as 2021 Final Dividend

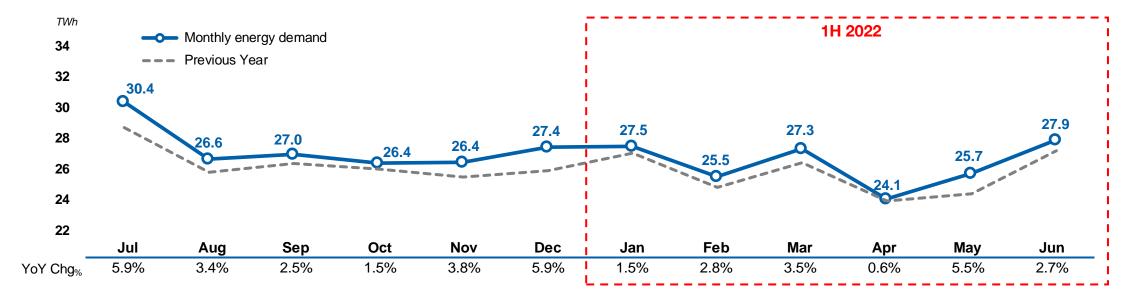
Institutional role for the Country



Demand Evolution – Last 12 months

DEMAND AS REPORTED (TWh)

1H22	1H21	Δ%
158.0	153.8	2.7%



1H 2022

- National Demand at 158 TWh, o/w ~33% covered by RES
- Net Total Production at 138 TWh, o/w ~37% covered by RES



Guaranteeing security of supply

1H 2022 Key Numbers

	1H 2	2021	1H 2022	Δ vs 1H 2021 restated
	Actual €mn	Restated _{fmn}	Actual emn	
Revenues	1,259	1,256	1,331	+6%
EBITDA	910	910	947	+4%
Group Net Income ¹	385	385	398	+4%
Capex	602	600	661	+10%
		FY 2021	1H 2022	
Net Debt		10,003	8,994	

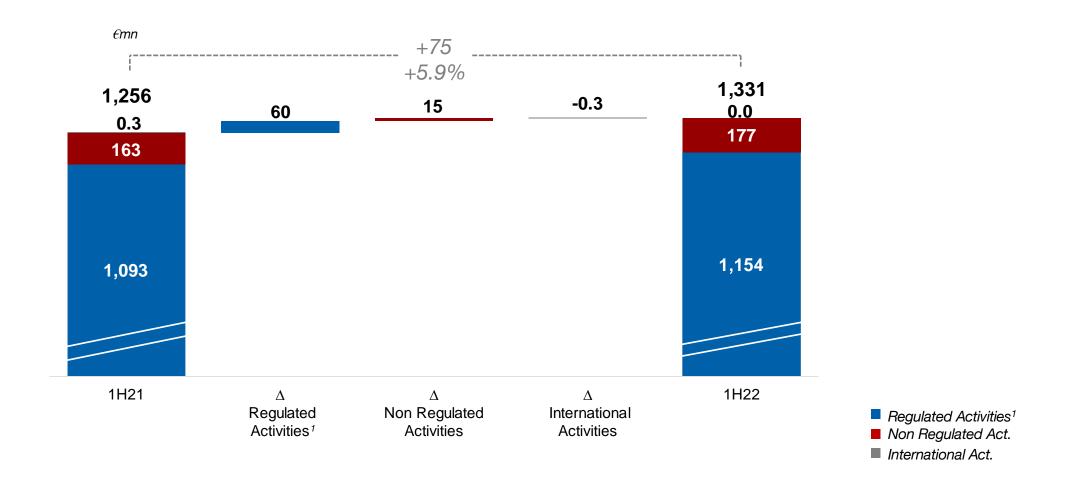


Solid set of results and guaranteed growth

^{1.} Attributable to Terna

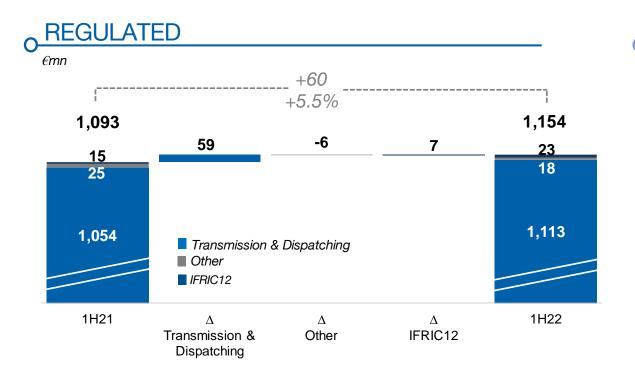


Revenues

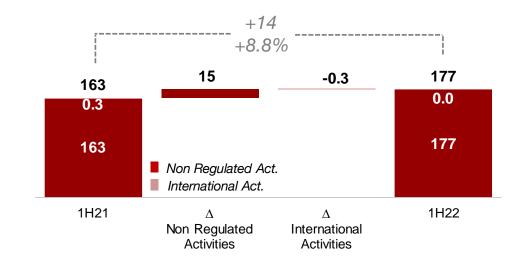


Regulated and Non Regulated revenues as growth driver

Revenues Analysis



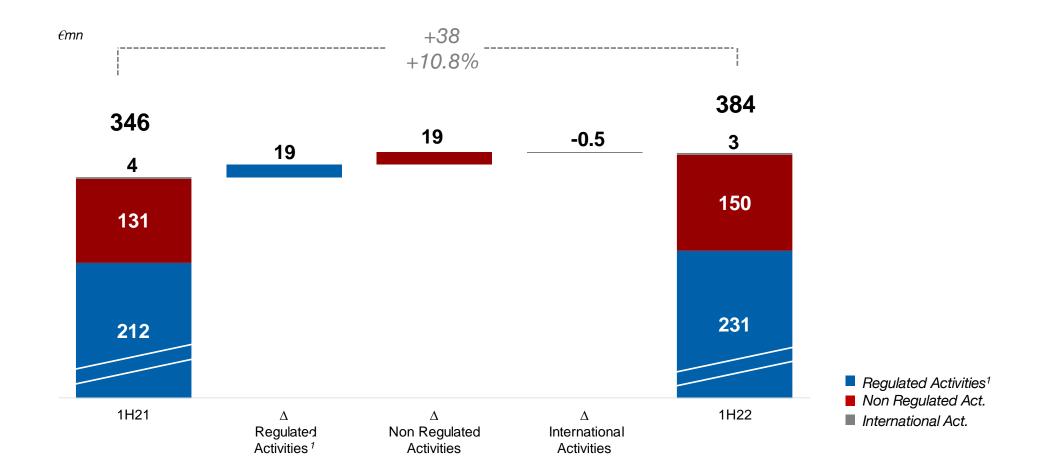
NON REGULATED AND INTERNATIONAL





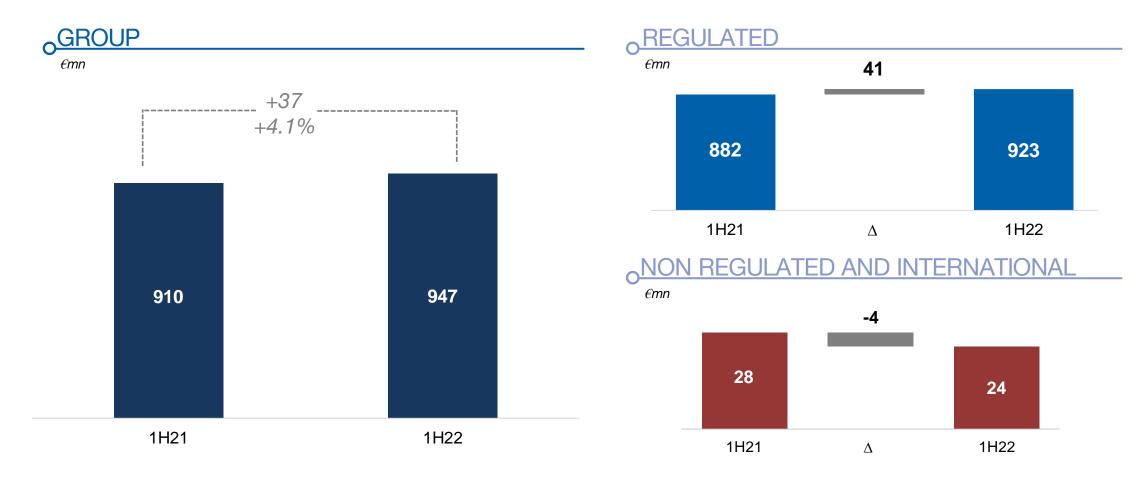
Higher contribution from Regulated activities

Opex



Operating costs evolution driven by skills insourcing

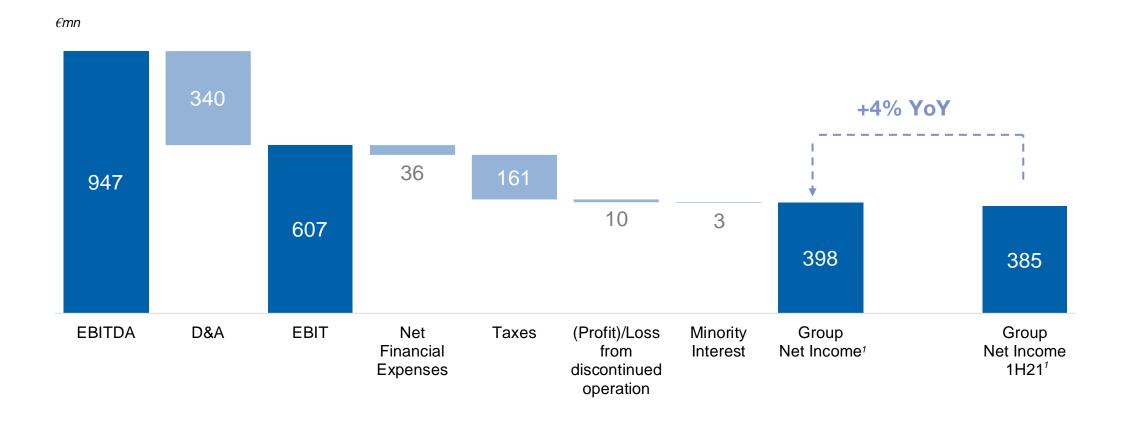
EBITDA





EBITDA growth driven by Regulated activities

From EBITDA to Net Income

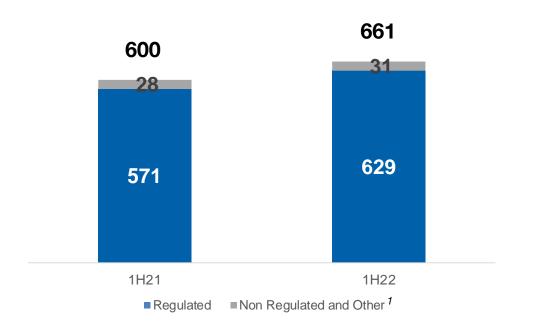


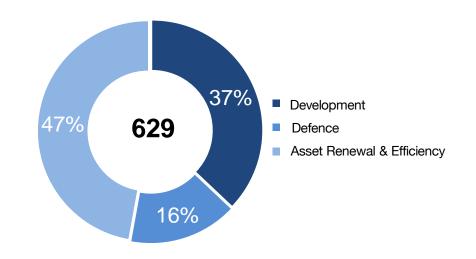


+4% increase in Group Net Income

Capex



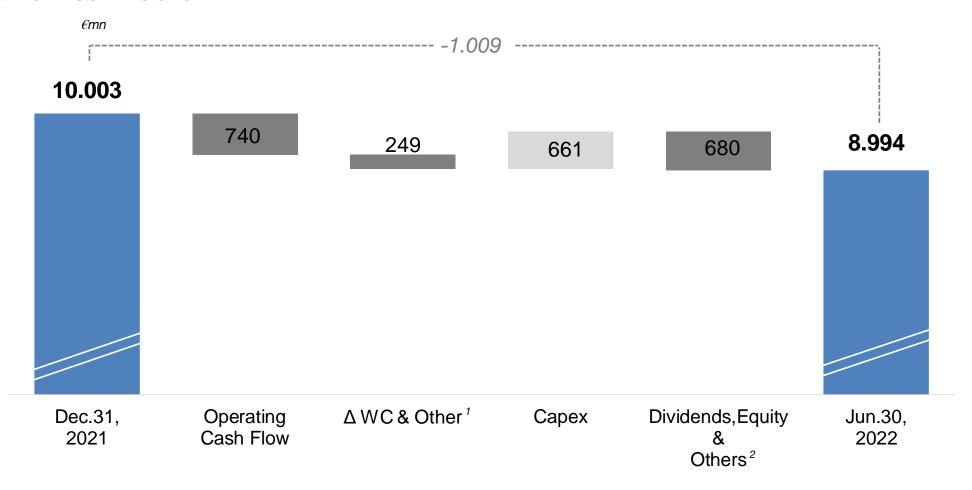




Double-digit capex acceleration



Cash Flow & Net Debt Evolution



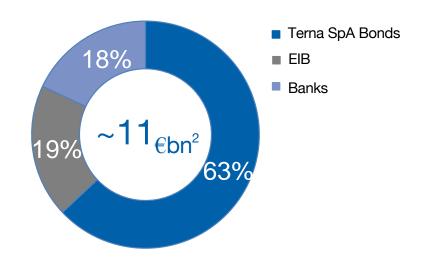


Strong operating cash flow to cover investments

[.] Including Other Fixed Assets Changes

Net Debt Evolution & Financial Structure

GROSS DEBT BREAKDOWN¹





Maintaining a solid and diversified financial structure



2. IAS value

Closing Remarks



Closing remarks

Electricity demand recovery in a challenging scenario

Benefits for the system and output-based incentives

All targets confirmed



Q&A Session





Consolidated Income Statement¹

€ mn	1H22	1H21	Δmn	Δ%
Total Revenue	1,331	1,256	75	5.9%
Regulated Activities	1,154	1,093	60	5.5%
Transmission	1,000	998	2	0.2%
Dispatching	113	55	58	103.8%
Other ²	18	25	-6	-25.3%
IFRIC12	23	15	7	48.0%
Non Regulated Activities	177	163	15	9.0%
International Activities	0	0	0	-100.0%
Total Costs	384	346	38	10.8%
Regulated Activities	231	212	19	9.1%
Labour Costs	126	113	13	11.9%
External Costs	74	72	2	2.7%
Other ²	9	12	-3	-28.1%
IFRIC12	23	15	7	48.0%
Non Regulated Activities	150	131	19	14.3%
International Activities	3	4	-1	-14.3%
EBITDA	947	910	37	4.1%
D&A	340	326	14	4.3%
EBIT	607	584	23	3.9%
Net Financial Charges	36	34	2	6.2%
Pre Tax Profit	571	550	21	3.8%
Taxes	161	157	4	2.6%
Tax Rate (%)	28.1%	28.4%	-	-0.3 pp
Net Income	411	394	17	4.3%
(Profit)/Loss From Discontinued Operations	-10	-8	-2	29.5%
Total Net Income	401	386	15	3.8%
Minority Interest	3	1	1	78.6%
Group Net Income	398	385	14	3.5%



Managerial Accounting
 Including Quality of Service

Consolidated Income Statement¹

_€ mn	1H 21 Reported	Restatement	1H 21 Restated	Δ%
Total Revenue	1,259	-2	1,256	-0.2%
Regulated Activities	1,093	0	1,093	0.0%
Transmission	998	0	998	0.0%
Dispatching	55	0	55	0.0%
Other ²	25	0	25	0.0%
IFRIC12	15	0	15	-0.1%
Non Regulated Activities	163	0	163	0.0%
International Activities	3	-2	0	-88.9%
Total Costs	348	-2	346	-0.5%
Regulated Activities	212	0	212	0.0%
Labour Costs	113	0	113	0.0%
External Costs	72	0	72	0.0%
Other ²	12	0	12	0.0%
IFRIC12	15	0	15	0.0%
Non Regulated Activities	131	0	131	0.0%
International Activities	5	-2	4	-35.0%
EBITDA	910	-1	910	-0.1%
D&A	326	0	326	0.0%
EBIT	585	0	584	-0.1%
Net Financial Charges	41	-7	34	-17.0%
Pre Tax Profit	544	7	550	1.2%
Taxes	158	-1	157	-0.8%
Net Income	386	8	394	2.0%
(Profit)/Loss From Discontinued Operations	0	-8	-8	100.0%
Total Net Income	386	0	386	0.0%
Minority Interest	1	0	1	<i>-</i> 2.0%
Group Net Income	385	0	385	0.0%



Managerial Accounting
 Including Quality of Service

Consolidated Balance Sheet

€ mn	Jun. 30,2022	Dec. 31,2021	Δmn
PP&E	15,553	15,317	237
Intangible Asset	701	657	44
Financial Inv. and Other	433	380	53
Total Fixed Assets	16,687	16,353	334
Net WC	-1,967	-1,707	-260
Funds	-50	-48	-2
Net Capital Invested	14,670	14,598	72
Net Assets Held for Sale	206	118	88
Total Net Capital Invested	14,876	14,716	161
Financed by:			
Consolidated Net Debt	8,994	10,003	-1,009
Total Shareholder's Equity	5,882	4,713	1,169
Total	14,876	14,716	161

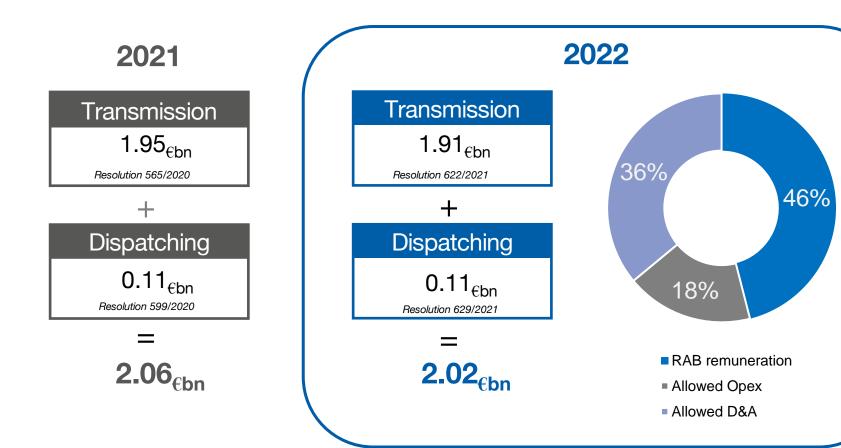


Consolidated Cash Flow

_ € mn	1H22	1H21
Total Net Income	401	386
$D&A^1$	338	317
Net Change in Funds	2	-31
Operating Cash Flow	740	672
Δ Working Capital & Other ²	249	-306
Cash Flow from Operating Activities	989	366
Capital Expenditures	-661	-602
Free Cash Flow to Equity	328	-236
Net Assets Held for Sale	-88	
Dividends & Equity ³	769	-326
Change in Net Cash (Debt)	1,009	-562



2022 Total Grid Fee*





Disclaimer

THIS DOCUMENT HAS BEEN PREPARED BY TERNA S.P.A. (THE "COMPANY") FOR THE SOLE PURPOSE DESCRIBED HEREIN. IN NO CASE MAY IT BE INTERPRETED AS AN OFFER OR INVITATION TO SELL OR PURCHASE ANY SECURITY ISSUED BY THE COMPANY OR ITS SUBSIDIARIES.

THE CONTENT OF THIS DOCUMENT HAS A MERELY INFORMATIVE AND PROVISIONAL NATURE AND THE STATEMENTS CONTAINED HEREIN HAVE BEEN INDEPENDENTLY VERIFIED.

NEITHER THE COMPANY NOR ANY OF ITS REPRESENTATIVES SHALL ACCEPT ANY LIABILITY WHATSOEVER (WHETHER IN NEGLIGENCE OR OTHERWISE) ARISING IN ANY WAY FROM
THE USE OF THIS DOCUMENT OR ITS CONTENTS OR OTHERWISE ARISING IN CONNECTION WITH THIS DOCUMENT OR ANY MATERIAL DISCUSSED DURING THE PRESENTATION.

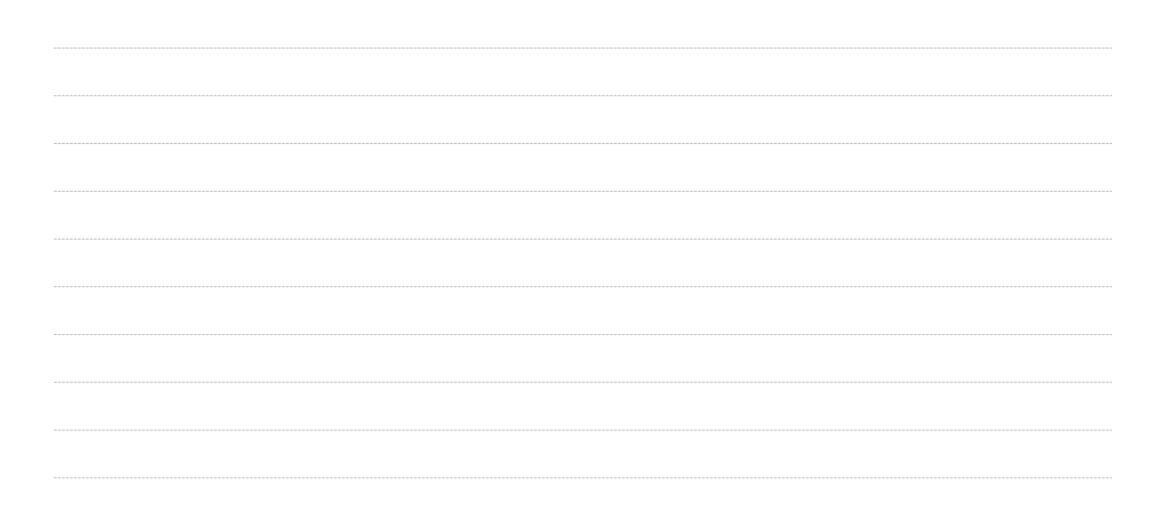
THIS DOCUMENT MAY NOT BE REPRODUCED OR REDISTRIBUTED, IN WHOLE OR IN PART, TO ANY OTHER PERSON. THE INFORMATION CONTAINED HEREIN AND OTHER MATERIAL DISCUSSED AT THE CONFERENCE CALL MAY INCLUDE FORWARD-LOOKING STATEMENTS THAT ARE NOT HISTORICAL FACTS, INCLUDING STATEMENTS ABOUT THE COMPANY'S BELIEFS AND EXPECTATIONS. THESE STATEMENTS ARE BASED ON CURRENT PLANS, ESTIMATES, PROJECTIONS AND PROJECTS, AND CANNOT BE INTERPRETED AS A PROMISE OR GUARANTEE OF WHATSOEVER NATURE.

HOWEVER, FORWARD-LOOKING STATEMENTS INVOLVE INHERENT RISKS AND UNCERTAINTIES AND ARE CURRENT ONLY AT THE DATE THEY ARE MADE. WE CAUTION YOU THAT A NUMBER OF FACTORS COULD CAUSE THE COMPANY'S ACTUAL RESULTS AND PROVISIONS TO DIFFER MATERIALLY FROM THOSE CONTAINED IN ANY FORWARD-LOOKING STATEMENT. SUCH FACTORS INCLUDE, BUT ARE NOT LIMITED TO: TRENDS IN COMPANY'S BUSINESS, ITS ABILITY TO IMPLEMENT COST-CUTTING PLANS, CHANGES IN THE REGULATORY ENVIRONMENT, DIFFERENT INTERPRETATION OF THE LAW AND REGULATION, ITS ABILITY TO SUCCESSFULLY DIVERSIFY AND THE EXPECTED LEVEL OF FUTURE CAPITAL EXPENDITURES. THEREFORE, YOU SHOULD NOT PLACE UNDUE RELIANCE ON SUCH FORWARD-LOOKING STATEMENTS. TERNA DOES NOT UNDERTAKE ANY OBLIGATION TO UPDATE FORWARD-LOOKING STATEMENTS TO REFLECT ANY CHANGES IN TERNA'S EXPECTATIONS WITH REGARD THERETO OR ANY CHANGES IN EVENTS.

EXECUTIVE IN CHARGE OF THE PREPARATION OF ACCOUNTING DOCUMENTS "AGOSTINO SCORNAJENCHI" DECLARES, PURSUANT TO PARAGRAPH 2 OF ARTICLE 154-BIS OF THE CONSOLIDATED LAW ON FINANCE, THAT THE ACCOUNTING INFORMATION CONTAINED IN THIS PRESENTATION, FOR WHAT CONCERNS THE ACTUAL FIGURES, CORRESPONDS TO THE DOCUMENT RESULTS, BOOKS AND ACCOUNTING RECORDS.



Notes

















Member of

Dow Jones

Sustainability Indices

FTSE4Good

Bloomberg

Gender-Equality

Index

Powered by the S&P Global CSA

















